



Sample Company

This DISC Index square is a unique design in the DISC-business. Why? Because it's the first design in which the numbers actually mean something, and by knowing what the number is, you'll know where it appears in the square very easily. The numbers are arranged in this manner:

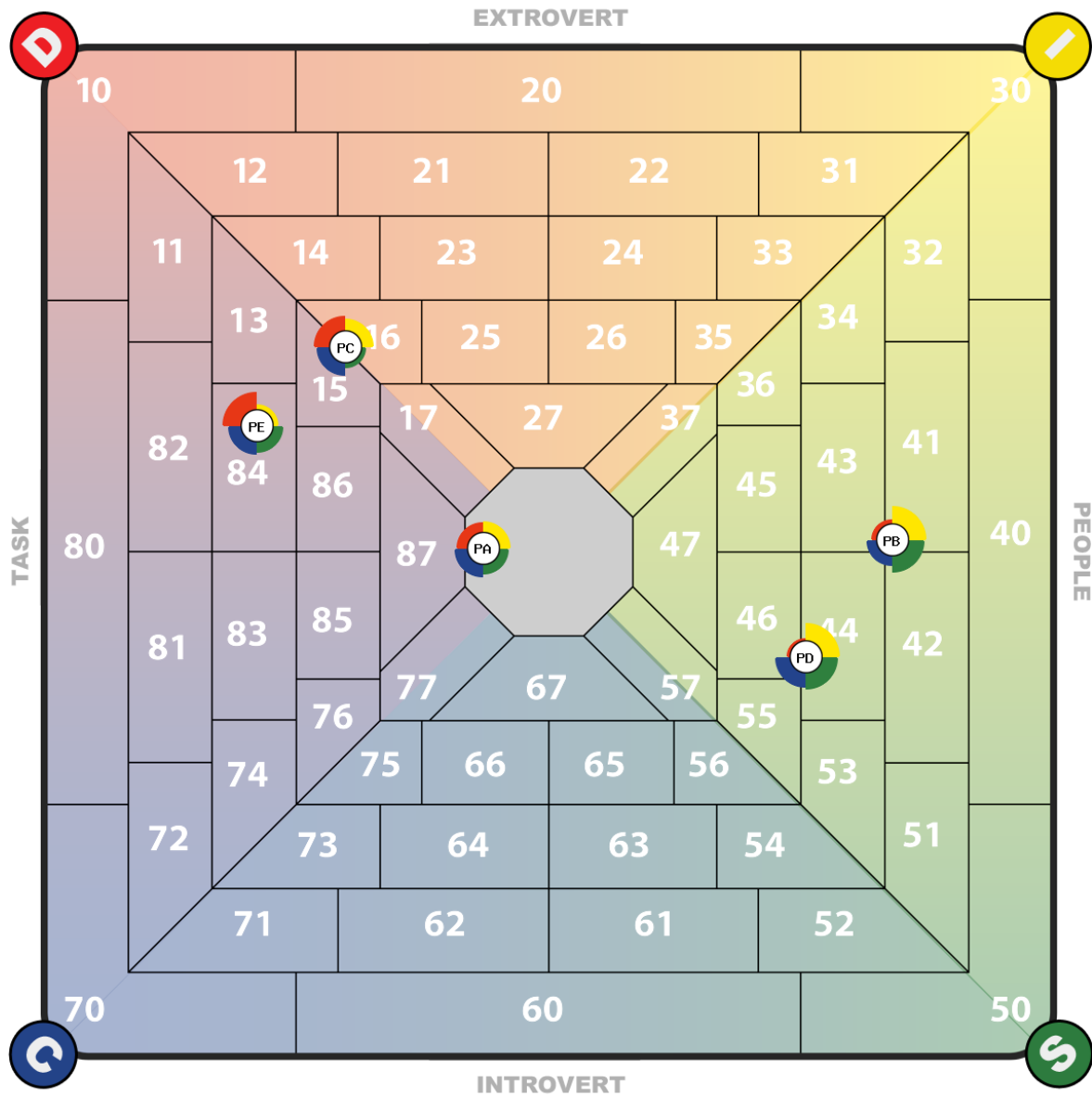
10+	"D" scores are the primary plotting points
20+	"D and I" scores are the primary plotting points
30+	"I" scores are the primary plotting points
40+	"I and S" scores are the primary plotting points
50+	"S" scores are the primary plotting points
60+	"S and C" scores are the primary plotting points
70+	"C" scores are the primary plotting points
80+	"D and C" scores are the primary plotting points

For more rare, three-point combinations, the formula will triangulate to the appropriate cell location.

The lower the number in each of the series, the stronger is the score-set. The higher the number in each of the series, the weaker is the score-set. That is, if a marker on the square is near the outer areas of the square, the score is stronger and more demonstrable. If a marker is nearer the center of the square, the overall graph pattern will be nearer the midline, and less of an extreme score. (For example, a score of "10" is nearly a pure 'high D' score. A score of 17 is a "D" score with all plotting points very near the midline.)



Team Report | The DISC Index Teams Square



PE - Participant E (84)

PC - Participant C (16)

PA - Participant A (C)

PD - Participant D (44)

PB - Participant B (41)